

# Reporte de Grupo Económico

## I. Datos del Grupo Económico

A. DENOMINACION DEL GRUPO

PESQUERA EXALMAR S.A.A.

B. N° PAISES EN LOS QUE OPERA EL GRUPO

1

C. PRINCIPALES LINEAS DE NEGOCIO

| Nombre de Linea |
|-----------------|
|                 |

D. INFORMACIÓN SOBRE GRUPO ECONOMICO PRESENTADA A OTRA AUTORIDAD NACIONAL DISTINTA DE CONASEV, O A AUTORIDAD DEL PAIS MIEMBRO DEL OICV. (Listar nombre de las entidades)

| Nombre de la Autoridad | País |
|------------------------|------|
|                        |      |

## II. Empresas que conforman el Grupo Económico

Listado de las empresas más importantes del Grupo Económico, incluyendo personas jurídicas que no están inscritas en el RPMV y las constituidas en el extranjero

| RUC (o equiv.)   | Ciiu | Inscrita RPMV | Total de Activos            | Patrimonio Total   | PROPIEDAD DEL GRUPO EN LA EMPRESA (respecto del Capital Social) |   |       | MERCADOS DONDE TIENE VALORES INSCRITOS |
|--|------|---------------|-----------------------------|--------------------|---|---|-------|--|
|  |      |               |                             |                    | Con Derecho a Voto (%)  | Sin Derecho a Voto (%)                        | Total | Mercado (País)                         |
| <b>AGROCITRICOS S.A.C</b>  |      |               |                             |                    |   |   |       |  |
| 20452329990  | 0113 | NO            |                             |                    | 0.00  | 0.00  |       |  |
| <b>Dirección :</b> CALLE LUIS GALVEZ RONCEROS 117 ICA ICA ICA PERU               |      |               |                             |                    |   |   |       |  |
| HTTP://WWW.EXALMAR.COM.PE  |      |               | CENTRAL@EXALMAR.COM.PE      |                    |   | <b>Telefono :</b> 056581150 056262614         |       |  |
| <b>C.M.V. SERVICIO EJECUTIVO S.A</b>   |      |               |                             |                    |   |   |       |  |
| 20291772286  | 6022 | NO            | S/.                         | 4,965,378.00 S/.   | 2,405,255.00  | 5.42  | 0.00  |  |
| <b>Dirección :</b>   |      |               |                             |                    |   |   |       |  |
|  |      |               | RTAPIA@EXALMAR.COM.PE       |                    |   | <b>Telefono :</b> 2190266 2190268 4224838     |       |  |
| <b>CALETA DE ORO HOLDING DEL PERU S.A.C.</b>                                     |      |               |                             |                    |   |   |       |  |
| 20544908015  |      | NO            | S/.                         | 123,784,338.43 S/. | 452,868.45  | 8.42  | 0.00  |  |
| <b>Dirección :</b>   |      |               |                             |                    |   |   |       |  |
|  |      |               |                             |                    |   | <b>Telefono :</b>                             |       |  |
| <b>CALETA DE ORO HOLDING S.A.</b>  |      |               |                             |                    |   |   |       |  |
|  |      | NO            | \$                          | 295,065,340.00 \$  | 295,065,340.00  | 60.62   | 0.00  |  |
| <b>Dirección :</b>   |      |               |                             |                    |   |   |       |  |
|  |      |               |                             |                    |   | <b>Telefono :</b>                             |       |  |
| <b>COMERCIALIZADORA GLOBAL S.A.</b>  |      |               |                             |                    |   |   |       |  |
| 20505350708  | 5190 | NO            | S/.                         | 1,938,295.78 S/.   | 413,954.99  | 5.00  | 0.00  |  |
| <b>Dirección :</b> CALLE PAZ SOLDAN 170 OFICINA 701 SAN ISIDRO LIMA LIMA PERU    |      |               |                             |                    |   |   |       |  |
| HTTP://www.exalmar.com.pe  |      |               | CENTRAL@EXALMAR.COM.PE      |                    |   | <b>Telefono :</b> 4414420 2115300 4414420     |       |  |
| <b>COMPANÍA HOTELERA EL SAUSAL S.A.</b>  |      |               |                             |                    |   |   |       |  |
|  | 5510 | NO            | S/.                         | 8,000,000.00 S/.   | 1,658,000.00  | 99.80   | 0.00  |  |
| <b>Dirección :</b> CARRETERA PANAMERICANA SUR KM. 197.5 SUNAMPE CHINCHA ICA PERU |      |               |                             |                    |   |   |       |  |
|  |      |               | CONTABILIDAD@EXALMAR.COM.PE |                    |   | <b>Telefono :</b> 262614 262614               |       |  |
| <b>COMPLEJO AGROINDUSTRIAL BETA S.A.</b>   |      |               |                             |                    |   |   |       |  |
| 20297939131  | 0112 | NO            | \$                          | 173,062,000.00 \$  | 99,457,000.00   | 4.71  | 0.00  |  |
| <b>Dirección :</b>   |      |               |                             |                    |   |   |       |  |
|  |      |               | CENTRAL@EXALMAR.COM.PE      |                    |   | <b>Telefono :</b> 056581178 056262614 4414420 |       |  |
| <b>CORPORACION DEL MAR S.A.</b>  |      |               |                             |                    |   |   |       |  |
| 20193022023  | 1512 | SI            | \$                          | 6,661,000.00 \$    | 2,206,000.00  | 50.00   | 0.00  |  |
| <b>Dirección :</b> CALLE SANTA LUISA N° 155, DPTO. 501 SAN ISIDRO LIMA LIMA PERU |      |               |                             |                    |   |   |       |  |
|  |      |               |                             |                    |   | <b>Telefono :</b> 441-1617 441-1672 441-1854  |       |  |
| <b>CORPORACION EXALMAR S.A.</b>  |      |               |                             |                    |   |   |       |  |
| 20297940067  | 0500 | NO            | S/.                         | 16,042,139.15 S/.  | 8,014,354.26  | 99.99   | 0.00  |  |
| <b>Dirección :</b>   |      |               |                             |                    |   |   |       |  |
| HTTP://www.exalmar.com.pe  |      |               | CENTRAL@EXALMAR.COM.PE      |                    |   | <b>Telefono :</b> 4414420 4414420             |       |  |

# Reporte de Grupo Económico

14/10/2011

## EMPRESA PESQUERA CALICHE SOCIEDAD ANONIMA

20392722531 0500 NO \$ 315,000.00 \$ 314,000.00 100.00 0.00

Dirección : CALLE CANOVA 193 URB. SAN BORJA SUR SAN BORJA LIMA LIMA PERU

Telefono : 2115300

## INMOBILIARIA SEVILLE S.A.

20298497060 5510 NO S/. 9,543,121.00 S/. 485,468.00 99.99 0.00

Dirección :

HTTP://www.exalmar.com.pe

CENTRAL@EXALMAR.COM.PE

Telefono : 4414420

4414420

## INVERSIONES PESQUERA VALENTINA S.A.C

20392827715 0130 NO \$ 1,967,000.00 \$ 1,409,000.00 100.00 0.00

Dirección : NRO. 420 F DEL CASTILLO MIRAFLORES LIMA LIMA PERU

Telefono :

## INVERSIONES PESQUERAS VIMAROT S.A.C.

20543134385 7499 NO \$ 1,109,000.00 \$ 1,108,000.00 100.00 0.00

Dirección : CALLE PAZ SOLDAN 170 OFICINA 701 SAN ISIDRO LIMA LIMA PERU

Telefono : 2115300

## INVERSIONES POAS S.A.C.

20392676831 7499 NO \$ 16,694,000.00 \$ 16,339,000.00 100.00 0.00

Dirección : AV. DE LA FLORESTA 497 SAN BORJA LIMA LIMA PERU

Telefono :

## NEGOCIOS Y SERVICIOS GENERALES ANTONIA

20526304366 0500 NO \$ 246,000.00 \$ 190,000.00 100.00 0.00

Dirección : CALLE FRANCISCO BOLOGNESI 229 VICE SECHURA PIURA PERU

Telefono :

## PESQUERA DEL SUR S.R.LTDA.

20115833180 0500 NO \$ 950,000.00 \$ 915,000.00 100.00 0.00

Dirección : CALLE PAZ SOLDAN 170 OFICINA 701 SAN ISIDRO LIMA LIMA PERU

Telefono :

## PESQUERA EXALMAR S.A.A.

20380336384 1512 SI \$ 385,020,000.00 \$ 219,243,000.00 70.74 0.00

Dirección : PAZ SOLDAN # 170, OFICINA 701 SAN ISIDRO LIMA LIMA PERU

CENTRAL@EXALMAR.COM.PE

Telefono : 4414420

4414643

## PESQUERA HADES S.A.C.

20538568881 0500 NO \$ 281,000.00 \$ 277,000.00 100.00 0.00

Dirección : AV. DE LA FLORESTA 497 SAN BORJA LIMA LIMA PERU

Telefono :

## PESQUERA PORTO NOVO S.A.C.

20392689657 7499 NO \$ 1,692,000.00 \$ 1,675,000.00 100.00 0.00

Dirección : CALLE PAZ SOLDAN 170 OFICINA 701 SAN ISIDRO LIMA LIMA PERU

Telefono : 2115300

## WALDA S.A.C.

20538372715 7499 NO \$ 4,860,000.00 \$ 3,985,000.00 100.00 0.00

Dirección : CALLE VESALIO 383 URB. LAS MAGNOLIAS SAN BORJA LIMA LIMA PERU

Telefono :

# Reporte de Grupo Económico

14/10/2011

## III. Relaciones

Relación de accionistas con más de 5% de participación en el capital social, directores y gerentes indicando en cada caso su participación o cargo. (Respecto de las empresas de la Sección II)

| Relacion                                 | Doc. Identidad   | Nombre / Razón Social                       | Cargo                     | % Participación | Pais      | Fec. Inicio |
|--|------------------|---|---------------------------|-----------------|-----------|-------------|
| <b>AGROCI TRICOS S.A.C</b>               |                  |   |                           |                 |           |             |
| ACCIONISTA                               | RUC 20297940067  | CORPORACION EXALMAR S.A.                    |                           | 99.83           | PERU      | 24/04/2002  |
| ACCIONISTA                               |                  | JOSE MATTA CUROTTO                          |                           | 0.001           | NO INDICA | 24/04/2002  |
| ACCIONISTA                               | DNI 07918631     | ROSSANA ORTIZ RODRIGUEZ                     |                           | 0.014           | NO INDICA | 24/04/2002  |
| ACCIONISTA                               |                  | VICTOR MANUEL MATTA CUROTTO                 |                           | 0.153           | PERU      | 24/04/2002  |
| DIRECTORIO                               |                  | JOSE MATTA CUROTTO                          | DIRECTOR                  |                 | NO INDICA | 24/04/2002  |
| DIRECTORIO                               |                  | VICTOR MANUEL MATTA CUROTTO                 | PRESIDENTE DEL DIRECTORIO |                 | PERU      | 24/04/2002  |
| PLANA GERENCIAL                          |                  | VICTOR MANUEL MATTA CUROTTO                 | GERENTE GENERAL           |                 | PERU      | 24/04/2002  |
| <b>C.M.V. SERVICIO EJECUTIVO S.A</b>     |                  |   |                           |                 |           |             |
| ACCIONISTA                               | RUC 20380336384  | PESQUERA EXALMAR S.A.A.                     |                           | 5.42            | PERU      | 29/08/1995  |
| ACCIONISTA                               | DNI 21784826     | MARIA DEL CARMEN CLAUDIA DALL'ORSO DE MATTA |                           | 53.36           | PERU      | 29/08/1995  |
| ACCIONISTA                               | DNI 07918631     | ROSSANA ORTIZ RODRIGUEZ                     |                           | 41.22           | NO INDICA | 29/08/1995  |
| DIRECTORIO                               | DNI 10265239     | ANA VIRGINIA GRIMALDI GIRIBALDI             | DIRECTOR                  |                 | PERU      | 17/08/1995  |
| DIRECTORIO                               | DNI 21784826     | MARIA DEL CARMEN CLAUDIA DALL'ORSO DE MATTA | PRESIDENTE DEL DIRECTORIO |                 | PERU      | 17/08/1995  |
| DIRECTORIO                               | DNI 07918631     | ROSSANA ORTIZ RODRIGUEZ                     | DIRECTOR                  |                 | NO INDICA | 03/02/1997  |
| PLANA GERENCIAL                          | DNI 07731066     | ROSA MARIA TAPIA GRISPO                     | GERENTE GENERAL           |                 | PERU      | 29/08/1995  |
| <b>COMERCIALIZADORA GLOBAL S.A.</b>      |                  |   |                           |                 |           |             |
| ACCIONISTA                               | RUC 20298497060  | INMOBILIARIA SEVILLE S.A.                   |                           | 95              | PERU      | 29/12/2002  |
| ACCIONISTA                               |                  | VICTOR MANUEL MATTA CUROTTO                 |                           | 5               | PERU      | 29/10/2002  |
| DIRECTORIO                               | DNI 07918631     | ROSSANA ORTIZ RODRIGUEZ                     | DIRECTOR                  |                 | NO INDICA | 22/10/2002  |
| DIRECTORIO                               |                  | VICTOR MANUEL MATTA CUROTTO                 | PRESIDENTE DEL DIRECTORIO |                 | PERU      | 29/10/2002  |
| PLANA GERENCIAL                          |                  | VICTOR MANUEL MATTA CUROTTO                 | GERENTE GENERAL           |                 | PERU      | 22/10/2002  |
| <b>COMPAÑIA HOTELERA EL SAUSAL S.A.</b>  |                  |   |                           |                 |           |             |
| ACCIONISTA                               | Otro 00000000000 | HELEN ASSEST CORPORATION                    |                           | 100             | PANAMA    | 30/11/2008  |
| DIRECTORIO                               |                  | VICTOR MANUEL MATTA CUROTTO                 | PRESIDENTE DEL DIRECTORIO |                 | PERU      | 21/04/1993  |
| <b>COMPLEJO AGROINDUSTRIAL BETA S.A.</b> |                  |   |                           |                 |           |             |
| ACCIONISTA                               | Otro 0000000     | TORRES DEL RIO HOLDING INC                  |                           | 95.28           | PANAMA    | 09/11/1995  |
| ACCIONISTA                               | DNI 07918631     | ROSSANA ORTIZ RODRIGUEZ                     |                           | 0.01            | NO INDICA | 09/11/1995  |
| ACCIONISTA                               | DNI 21802940     | VICTOR MANUEL MATTA CUROTTO                 |                           | 4.71            | PERU      | 09/11/1995  |

## Reporte de Grupo Económico

**COMPLEJO AGROINDUSTRIAL BETA S.A.**

|                 |              |                                |                           |           |            |
|-----------------|--------------|--------------------------------|---------------------------|-----------|------------|
| DIRECTORIO      | DNI 07918631 | ROSSANA ORTIZ RODRIGUEZ        | DIRECTOR                  | NO INDICA | 22/12/1995 |
| DIRECTORIO      |              | VICTOR MANUEL MATA Curotto     | PRESIDENTE DEL DIRECTORIO | PERU      | 22/12/1995 |
| PLANA GERENCIAL | DNI 07546165 | LIONEL FRANCISCO ARCE ORBEGOZO | GERENTE GENERAL           | PERU      | 03/03/2006 |
| PLANA GERENCIAL |              | RAUL BRICEÑO VALDIVIA          | GERENTE FINANCIERO        | NO INDICA | 03/03/2006 |

**CORPORACION DEL MAR S.A.**

|                 |                 |                                |                           |             |            |
|-----------------|-----------------|--------------------------------|---------------------------|-------------|------------|
| ACCIONISTA      | RUC 20338054115 | AUSTRAL GROUP S.A.A.           | 50                        | PERU        | 11/04/2008 |
| ACCIONISTA      | RUC 20380336384 | PESQUERA EXALMAR S.A.A.        | 50                        | PERU        | 11/04/2008 |
| DIRECTORIO      | DNI 07955057    | ADRIANA CARMEN GIUDICE ALVA    | PRESIDENTE DEL DIRECTORIO | PERU        | 15/04/2008 |
| DIRECTORIO      | CE 306081       | ANDREW MICHAEL DARK -          | DIRECTOR                  | REINO UNIDO | 15/04/2008 |
| DIRECTORIO      | DNI 07918631    | ROSSANA ORTIZ RODRIGUEZ        | DIRECTOR                  | NO INDICA   | 15/04/2008 |
| DIRECTORIO      | DNI //          | VICTOR MATA DALL'ORSO          | DIRECTOR                  | PERU        | 15/04/2008 |
| PLANA GERENCIAL | DNI 07912451    | JAIME ALFREDO VALENTIN CARRION | GERENTE GENERAL           | PERU        | 11/02/2008 |

**CORPORACION EXALMAR S.A.**

|                 |              |                            |        |           |            |
|-----------------|--------------|----------------------------|--------|-----------|------------|
| ACCIONISTA      |              | JOSE MATA Curotto          | 0.001  | NO INDICA | 22/12/1995 |
| ACCIONISTA      | DNI 07918631 | ROSSANA ORTIZ RODRIGUEZ    | 0.001  | NO INDICA | 22/12/1995 |
| ACCIONISTA      | DNI 21802940 | VICTOR MANUEL MATA Curotto | 99.998 | PERU      | 22/12/1995 |
| DIRECTORIO      |              | JOSE MATA Curotto          |        | NO INDICA | 22/12/1995 |
| DIRECTORIO      | DNI 07918631 | ROSSANA ORTIZ RODRIGUEZ    |        | NO INDICA | 22/12/1995 |
| DIRECTORIO      |              | VICTOR MANUEL MATA Curotto |        | PERU      | 22/12/1995 |
| PLANA GERENCIAL |              | VICTOR MANUEL MATA Curotto |        | PERU      | 22/12/1995 |

**EMPRESA PESQUERA CALICHE SOCIEDAD ANONIMA CERRADA**

|                 |                 |                                |          |           |            |
|-----------------|-----------------|--------------------------------|----------|-----------|------------|
| ACCIONISTA      | RUC 20380336384 | PESQUERA EXALMAR S.A.A.        | 100      | PERU      | 17/03/2011 |
| PLANA GERENCIAL | DNI 40621802    | VICTOR SANTIAGO MATA DALL'ORSO |          | PERU      | 17/03/2011 |
| ACCIONISTA      |                 | JOSE MATA Curotto              | 0.00003  | NO INDICA | 09/01/1996 |
| ACCIONISTA      | DNI 07918631    | ROSSANA ORTIZ RODRIGUEZ        | 0.00001  | NO INDICA | 09/01/1996 |
| ACCIONISTA      | DNI 21802940    | VICTOR MANUEL MATA Curotto     | 99.99996 | PERU      | 09/01/1996 |
| DIRECTORIO      |                 | JOSE MATA Curotto              |          | NO INDICA | 09/01/1996 |
| DIRECTORIO      | DNI 07918631    | ROSSANA ORTIZ RODRIGUEZ        |          | NO INDICA | 09/01/1996 |
| DIRECTORIO      |                 | VICTOR MANUEL MATA Curotto     |          | PERU      | 09/01/1996 |
| PLANA GERENCIAL |                 | VICTOR MANUEL MATA Curotto     |          | PERU      | 09/01/1996 |

**INVERSIONES PESQUERA VALENTINA S.A.C**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 03/04/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

## Reporte de Grupo Económico

**INVERSIONES PESQUERAS VIMAROT S.A.C.**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 18/03/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

|                 |              |                                 |  |                 |                 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|
| PLANA GERENCIAL | DNI 40621802 | VICTOR SANTIAGO MATTA DALL'ORSO |  | GERENTE GENERAL | PERU 18/03/2011 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|

**INVERSIONES POAS S.A.C.**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 27/06/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

|                 |              |                                 |  |                 |                 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|
| PLANA GERENCIAL | DNI 40621802 | VICTOR SANTIAGO MATTA DALL'ORSO |  | GERENTE GENERAL | PERU 27/06/2011 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|

**NEGOCIOS Y SERVICIOS GENERALES ANTONIA SOCIEDAD ANONIMA CERRADA**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 23/03/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

|                 |              |                                 |  |                 |                 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|
| PLANA GERENCIAL | DNI 40621802 | VICTOR SANTIAGO MATTA DALL'ORSO |  | GERENTE GENERAL | PERU 23/03/2011 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|

**PESQUERA DEL SUR S.R.LTDA.**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 14/04/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

|                 |              |                                 |  |                 |                 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|
| PLANA GERENCIAL | DNI 40621802 | VICTOR SANTIAGO MATTA DALL'ORSO |  | GERENTE GENERAL | PERU 14/04/2011 |
|-----------------|--------------|---------------------------------|--|-----------------|-----------------|

**PESQUERA EXALMAR S.A.A.**

|            |                 |                                   |      |       |            |
|------------|-----------------|-----------------------------------|------|-------|------------|
| ACCIONISTA | Otro 2010072208 | BANCHILE CORREDORES DE BOLSA S.A. | 6.85 | CHILE | 23/08/2011 |
|------------|-----------------|-----------------------------------|------|-------|------------|

|            |                 |                                       |      |      |            |
|------------|-----------------|---------------------------------------|------|------|------------|
| ACCIONISTA | RUC 20544908015 | CALETA DE ORO HOLDING DEL PERU S.A.C. | 8.42 | PERU | 15/09/2011 |
|------------|-----------------|---------------------------------------|------|------|------------|

|            |             |                            |       |        |            |
|------------|-------------|----------------------------|-------|--------|------------|
| ACCIONISTA | Otro 555555 | CALETA DE ORO HOLDING S.A. | 60.62 | PANAMA | 04/11/2010 |
|------------|-------------|----------------------------|-------|--------|------------|

|            |                  |                                       |      |        |            |
|------------|------------------|---------------------------------------|------|--------|------------|
| ACCIONISTA | Otro 11106385193 | STAFEDOUBLE S.L. SOCIEDAD UNIPERSONAL | 5.05 | ESPAÑA | 15/09/2011 |
|------------|------------------|---------------------------------------|------|--------|------------|

|            |           |                |  |                  |                 |
|------------|-----------|----------------|--|------------------|-----------------|
| DIRECTORIO | DNI _____ | CRISTIAN CELIS |  | DIRECTOR CLASE B | PERU 17/04/2007 |
|------------|-----------|----------------|--|------------------|-----------------|

|            |           |                |  |                  |                  |
|------------|-----------|----------------|--|------------------|------------------|
| DIRECTORIO | Otro 2564 | ENRIQUE BASCUR |  | DIRECTOR ALTERNO | CHILE 17/04/2007 |
|------------|-----------|----------------|--|------------------|------------------|

|            |              |                            |  |                                |                 |
|------------|--------------|----------------------------|--|--------------------------------|-----------------|
| DIRECTORIO | DNI 08803197 | JORGE RENATO VAZQUEZ COSTA |  | DIRECTOR INDEPENDIENTE CLASE A | PERU 17/04/2007 |
|------------|--------------|----------------------------|--|--------------------------------|-----------------|

|            |              |                              |  |                                |                 |
|------------|--------------|------------------------------|--|--------------------------------|-----------------|
| DIRECTORIO | DNI 08268044 | MARIA CECILIA BLUME CILLONIZ |  | DIRECTOR TITULAR INDEPENDIENTE | PERU 29/03/2011 |
|------------|--------------|------------------------------|--|--------------------------------|-----------------|

|            |               |                      |  |          |                  |
|------------|---------------|----------------------|--|----------|------------------|
| DIRECTORIO | Otro 62809019 | RODRIGO SARQUIS SAID |  | DIRECTOR | CHILE 29/03/2011 |
|------------|---------------|----------------------|--|----------|------------------|

|            |              |                         |  |                  |                      |
|------------|--------------|-------------------------|--|------------------|----------------------|
| DIRECTORIO | DNI 07918631 | ROSSANA ORTIZ RODRIGUEZ |  | DIRECTOR ALTERNO | NO INDICA 29/03/2011 |
|------------|--------------|-------------------------|--|------------------|----------------------|

|            |  |                             |  |                           |                 |
|------------|--|-----------------------------|--|---------------------------|-----------------|
| DIRECTORIO |  | VICTOR MANUEL MATTA CUROTTO |  | PRESIDENTE DEL DIRECTORIO | PERU 17/04/2007 |
|------------|--|-----------------------------|--|---------------------------|-----------------|

|            |           |                       |  |                          |                 |
|------------|-----------|-----------------------|--|--------------------------|-----------------|
| DIRECTORIO | DNI ***** | VICTOR MATTA DALLORSO |  | DIRECTOR ALTERNO CLASE A | PERU 17/04/2007 |
|------------|-----------|-----------------------|--|--------------------------|-----------------|

|                 |  |                |  |                               |                      |
|-----------------|--|----------------|--|-------------------------------|----------------------|
| PLANA GERENCIAL |  | ARTURO MUÑOZ - |  | GERENTE OPERACIONES DE PLANTA | NO INDICA 02/05/2005 |
|-----------------|--|----------------|--|-------------------------------|----------------------|

|                 |  |                     |  |                              |                 |
|-----------------|--|---------------------|--|------------------------------|-----------------|
| PLANA GERENCIAL |  | GUILLERMO VEGA MERE |  | GERENTE OPERACIONES DE FLOTA | PERU 03/10/2005 |
|-----------------|--|---------------------|--|------------------------------|-----------------|

|                 |              |                            |  |                   |                 |
|-----------------|--------------|----------------------------|--|-------------------|-----------------|
| PLANA GERENCIAL | DNI 09539965 | JUDITH ROCIO VIVAR RAMIREZ |  | GERENTE COMERCIAL | PERU 01/07/2009 |
|-----------------|--------------|----------------------------|--|-------------------|-----------------|

|                 |              |                              |  |                               |                 |
|-----------------|--------------|------------------------------|--|-------------------------------|-----------------|
| PLANA GERENCIAL | DNI 08759145 | MARIO MARTIN MINAYA GONZALES |  | GERENTE DE CONTRALORIA Y SIST | PERU 13/07/2005 |
|-----------------|--------------|------------------------------|--|-------------------------------|-----------------|

|                 |              |                                    |  |                                |                 |
|-----------------|--------------|------------------------------------|--|--------------------------------|-----------------|
| PLANA GERENCIAL | DNI 08799353 | RAUL JORGE CARLOS BRICEÑO VALDIVIA |  | GERENTE DE ADMINIST Y FINANZAS | PERU 10/10/2000 |
|-----------------|--------------|------------------------------------|--|--------------------------------|-----------------|

|                 |              |                         |  |                 |                      |
|-----------------|--------------|-------------------------|--|-----------------|----------------------|
| PLANA GERENCIAL | DNI 07918631 | ROSSANA ORTIZ RODRIGUEZ |  | GERENTE GENERAL | NO INDICA 09/01/2006 |
|-----------------|--------------|-------------------------|--|-----------------|----------------------|

**PESQUERA HADES S.A.C.**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 15/03/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

**PESQUERA PORTO NOVO S.A.C.**

|            |                 |                         |     |      |            |
|------------|-----------------|-------------------------|-----|------|------------|
| ACCIONISTA | RUC 20380336384 | PESQUERA EXALMAR S.A.A. | 100 | PERU | 27/04/2011 |
|------------|-----------------|-------------------------|-----|------|------------|

# Reporte de Grupo Económico

**WALDA S.A.C.**

|                 |                 |                                  |                 |      |            |
|-----------------|-----------------|----------------------------------|-----------------|------|------------|
| ACCIONISTA      | RUC 20380336384 | PESQUERA EXALMAR S.A.A.          | 100             | PERU | 25/04/2011 |
| PLANA GERENCIAL | DNI 40621802    | VICTOR SANTIAGO MATTIA DALL'ORSO | GERENTE GENERAL | PERU | 25/04/2011 |

## IV. Control sobre el Grupo Económico

Listado de personas que ejercen el control sobre el grupo económico.

| Documento de Identificación |        | Nombres / Razon Social | Nacionalidad |
|-----------------------------|--------|------------------------|--------------|
| Tipo                        | Número |                        |              |