

RatingsDirect®

Research Update:

Pesquera Exalmar 'B' Ratings Placed On Watch Negative On Fishing Quota Delay

Primary Credit Analyst:

Pablo Buch, Mexico City; pablo.buch@spglobal.com

Secondary Contact:

Luis Manuel M Martinez, Mexico City (52) 55-5081-4462; luis.martinez@spglobal.com

Table Of Contents

Overview

Rating Action

Rationale

CreditWatch

Related Criteria And Research

Ratings List

Research Update:

Pesquera Exalmar 'B' Ratings Placed On Watch Negative On Fishing Quota Delay

Overview

- The volatile weather conditions have affected the biomass along the Peruvian coast, which have delayed the announcement of the fishing quota for the first season of 2016.
- As a result, we are placing Exalmar's 'B' ratings on Peru-based fishing company on CreditWatch with negative implications.
- The CreditWatch listing reflects a one-in-two chance of a due to delays in the announcement of the approved fishing quota for the first season of 2016, which could lead to harmful implications for the company's liquidity.

Rating Action

On June 16, 2016, S&P Global Ratings placed its 'B' long-term corporate credit and issue-level ratings on Pesquera Exalmar S.A.A. on CreditWatch negative.

Rationale

The CreditWatch listing reflects at least a one-in-two chance of a downgrade over the next three months in light of significant delays in announcing the fishing quota for the first season of 2016. The latter is fueling uncertainties over the company's operations for the rest of the year. In our opinion, such delays will have negative implications on the company's production volumes, which could weaken its financial performance and reduce its liquidity for 2016.

According to biomass studies on the Peruvian coast conducted in May, only 3.2 million metric tons were adult fish, which is below the 5 million ton threshold at which the Peruvian government generally limits industrial fishing activities. Currently, a second scientific survey is underway, and findings should help determine the timing and size of the first 2016 fishing season.

CreditWatch

We will resolve the CreditWatch listing following the announcement from Peruvian authorities on the approved quota, and after we assess its effects on the company's cash flow generation and liquidity position.

Related Criteria And Research

Related Criteria

- Criteria Corporates Industrials: Key Credit Factors For The Agribusiness And Commodity Foods Industry January 29, 2015
- Criteria Corporates General: Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers December 16, 2014

- General Criteria: Group Rating Methodology November 19, 2013
- Criteria Corporates General: Corporate Methodology: Ratios And Adjustments November 19, 2013
- General Criteria: Methodology: Industry Risk November 19, 2013
- Criteria Corporates General: Corporate Methodology November 19, 2013
- General Criteria: Country Risk Assessment Methodology And Assumptions November 19, 2013
- General Criteria: Methodology For Linking Short-Term And Long-Term Ratings For Corporate, Insurance, And Sovereign Issuers May 07, 2013
- General Criteria: Methodology: Management And Governance Credit Factors For Corporate Entities And Insurers November 13, 2012
- General Criteria: Use Of CreditWatch And Outlooks September 14, 2009
- Criteria Corporates General: 2008 Corporate Criteria: Rating Each Issue April 15, 2008

Ratings List

	Rating	
	То	From
Pesquera Exalmar S.A.A.		
Corporate Credit Rating		
Foreign and Local Currency	B/Watch Neg/	B/Stable/
Senior Unsecured		
Foreign Currency	B/Watch Neg	В

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.standardandpoors.com for further information. Complete ratings information is available to subscribers of RatingsDirect at www.globalcreditportal.com and at spcapitaliq.com. All ratings referenced herein can be found on S&P Global Ratings' public Web site at www.standardandpoors.com. Use the Ratings search box located in the left column.

Copyright © 2016 by Standard & Poor's Financial Services LLC. All rights reserved.

No content (including ratings, credit-related analyses and data, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of Standard & Poor's Financial Services LLC or its affiliates (collectively, S&P). The Content shall not be used for any unlawful or unauthorized purposes. S&P and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively S&P Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Parties are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, for the results obtained from the use of the Content, or for the security or maintenance of any data input by the user. The Content is provided on an "as is" basis. S&P PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED, OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Parties be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

Credit-related and other analyses, including ratings, and statements in the Content are statements of opinion as of the date they are expressed and not statements of fact. S&P's opinions, analyses, and rating acknowledgment decisions (described below) are not recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. S&P assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. S&P does not act as a fiduciary or an investment advisor except where registered as such. While S&P has obtained information from sources it believes to be reliable, S&P does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives.

To the extent that regulatory authorities allow a rating agency to acknowledge in one jurisdiction a rating issued in another jurisdiction for certain regulatory purposes, S&P reserves the right to assign, withdraw, or suspend such acknowledgement at any time and in its sole discretion. S&P Parties disclaim any duty whatsoever arising out of the assignment, withdrawal, or suspension of an acknowledgment as well as any liability for any damage alleged to have been suffered on account thereof.

S&P keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of S&P may have information that is not available to other S&P business units. S&P has established policies and procedures to maintain the confidentiality of certain nonpublic information received in connection with each analytical process.

S&P may receive compensation for its ratings and certain analyses, normally from issuers or underwriters of securities or from obligors. S&P reserves the right to disseminate its opinions and analyses. S&P's public ratings and analyses are made available on its Web sites, www.standardandpoors.com (free of charge), and www.ratingsdirect.com and www.globalcreditportal.com (subscription) and www.spcapitaliq.com (subscription) and may be distributed through other means, including via S&P publications and third-party redistributors. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.

STANDARD & POOR'S, S&P and RATINGSDIRECT are registered trademarks of Standard & Poor's Financial Services LLC.